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Henry & James

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ESTABLISHED IN 1950 HENRY & JAMES IS ONE OF LONDON'S FINEST INDEPENDENT ESTATE AGENCIES



NEWSLETTER, MAY 2017

Welcome to our latest newsletter. Here we meet Charlie Clements who shot to fame on the BBC and is now starring in a popular Radio 4 play. We launch a new series, showcasing the hottest shops in the area. This month: as the election rapidly approaches, James Bailey asks whether you should buy now or wait until after June 8. So, be one of the first to find out about new properties, trends and tips from our experts.



LATEST NEWS



ELECTION FEVER: TO BUY OR NOT TO BUY

Is it really two years since we last voted in a general election? It feels much longer. In 2015, many people were holding back until the votes were in. That election was too close to call, and with the different parties coming up with different ideas for Britain's housing policies, it seemed sensible to wait until the dust had settled. But not this year, the election landscape has changed. [James Bailey, Chief Executive of Henry & James asks whether you should buy now or wait until the election.](#)

HITTING THE HIGH NOTES: 10 LONDON STREETS

They are the music legends that made history: Mick Jagger, Keith Richards and Bob Marley. But where did they live? London's glitterati gravitated towards the harmonious homes of Kensington, Chelsea and Belgravia. As the V&A launches its new exhibition on the music and art of



WITH A MUSICAL PAST

Pink Floyd, we look how London shaped some of the world's most influential musicians. [Read more.](#)



PROPERTY OF THE MONTH: RELTON MEWS SW7

There is always something special about mews houses. They are tucked away, off the main streets, but are a reminder of London's colourful past. And they are always in demand with their unique charm and character. Relton Mews is located between the Brompton Road and Montpelier Square. The three-bedroom house has just come on the market through Henry & James for £4.25 million and is so close to Harrods that, when the wind blows from the south-east, you can practically smell the Belgian chocolates in the Harrods Food Hall. There is even planning permission to build a basement. [Take a tour.](#)



SPRING MARKET WATCH: BOUNCING BACK

"Business always picks up sharply in the spring, and this year is no exception," says James Bailey, Chief Executive of Henry & James. "We have had a flurry of new buyers registering with us, split more or less evenly between the UK and overseas. Rentals are also buoyant. Nobody seems to be letting the general election cloud their thinking. In fact, the prime central London market has settled down after a period of uncertainty. Vendors have recognised the fact and are pricing their properties accordingly to achieve the best results".



CONFESSIONS OF AN ESTATE AGENT

"One of the treats of 2017 has been marketing a unique property on the Kent-Surrey border," says James Bailey. "Starborough Castle is a neo-Gothic jewel in the crown. It has its own moat and all the other accoutrements of a classic English castle, from turrets to a great hall. Country Life ran a feature on it, and we have had interest from all over the world: Canada, Russia, Singapore and the UK. Chinese buyers seem particularly taken by the castle. It looks like something from a fairy tale."



MEET THE NEIGHBOURS: CHARLIE CLEMENTS, ACTOR

Charlie Clements is fast-building a name for himself as a period actor, starring in top docu-drama's Henry VIII & His Six Wives and Elizabeth I. He is currently part of BBC Radio 4's dramatics group, who perform plays daily on air. [We catch up with Charlie who tells us about his latest project.](#)

BRAVO FOR THE BISTRO: JOIN THE CAFE CULTURE

London's café culture is streets ahead. As the sun grows stronger in springtime, tables and chairs magically appear across the streets of Belgravia, Kensington and Chelsea. What could be better than relaxing at a pavement café, soaking up the rays and watching the world go by? Here we sniff out six of the best homes for sale or to let near the city's most tempting brasseries. [Read more.](#)



HOW TO CHOOSE THE RIGHT SOLICITOR

Finding the right solicitor is one of the most important decisions when buying a new home. A good solicitor will guide you through the house-buying process, saving you valuable time, money and stress. Here are our top tips to help you find your next conveyancing solicitor. [Read more.](#)

FEATURED PROPERTIES

SEARCH FOR PROPERTIES



List view



Thumb view



Map view

Elystan Street SW3

£1,450,000



Elizabeth Street SW1W

£1,800,000



Palace Gardens Terrace W8

£3,950,000



OUR ADDRESS

BELGRAVIA OFFICE

1 Motcomb Street
London
SW1X 8JX
Tel: +44 (0) 20 7235 8861
belgraviaoffice@henryandjames.co.uk

[View map](#)

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Max Henry Limited Registered Number 00485145 Registered Address 1 Motcomb Street, London SW1X 8JX